

Congratulations

2023 Tom Hughes Collaboration Award Winners:



Building a Patient Specific Supply Chain

Bill Only Automation

Northwestern Medicine partnered with Casechek to transform its implant supply chain from being “rep-managed” to hospital-managed through Bill-Only automation.

The manual process of Bill-Only reconciliation led to hidden downstream problems for Northwestern Medicine, suppliers, and their sales representatives. This included late bills, delayed POs, inaccurate expense capture, missed charge capture, and potential patient safety risks.

An infographic titled 'Partnership to Build a Solution' with a large Casechek logo on the left. The text on the right reads: 'Allowed us to build while leveraging existing technology and lowering cost'. Below this is a 'Key Reason' section: 'with similar philosophy and vision of implant supply chain, we chose to partner with Casechek to leverage our existing relationship with their Procurement Solution.' A numbered list follows: 1. Approach: Core belief of solving root problems and never digitizing a broken process. 2. Expertise: Proven ability to drive vendor process compliance and subject matter expertise. 3. Vision: Complete P2P automation for Rep Managed Supply Chain from contracting → episode of care → payment. 4. Continuous Data Synchronization: Unifying and cleansing clinical, financial and vendor data across disparate systems and processes. At the bottom right, it says '© Northwestern University and Casechek. All Rights Reserved 2023'.

By automating the Bill-Only process and aligning clinical and financial data, Northwestern Medicine and Casechek have been able to drive down administrative and supply costs while reducing manual labor.



Tom Hughes Collaboration Award

The SMI Tom Hughes Collaboration Award, established in 2021, recognizes exceptional efforts of industry thought-leaders collaborating to bring innovation, discovery, and improvements to the healthcare supply chain.

2023 Honorable Mention

 	<p>Improving Price Accuracy Henry Ford Health and Cardinal Health collaborated to solve price disparity, solving for the complexities and reducing operating costs. This collaboration focused on continuous improvement with attainable goals and proactive measures for all stakeholders.</p>
	<p>Transportation Management System Collaboration to increase visibility into real-time information, driver accountability, package integrity, and updated technology with Kaiser Permanente National Transportation.</p>
 	<p>Outcomes Based Partnership Program Corewell Health’s Outcome-based Partnership program and Medtronic’s complimentary program, Value Based Healthcare Partnerships, are strategic enablers for both organizations..</p>
  	<p>Automated Substitution Process, Price Accuracy Stanford Health Care expanded relationships with their industry partners Medline and GHX to solve previously unsolvable problems around auto-substitution, price assurance, and exception management to the mutual benefit of all three entities while creating new industry best practice standards along the way.</p>

Learn more about these collaboration stories in 2024!