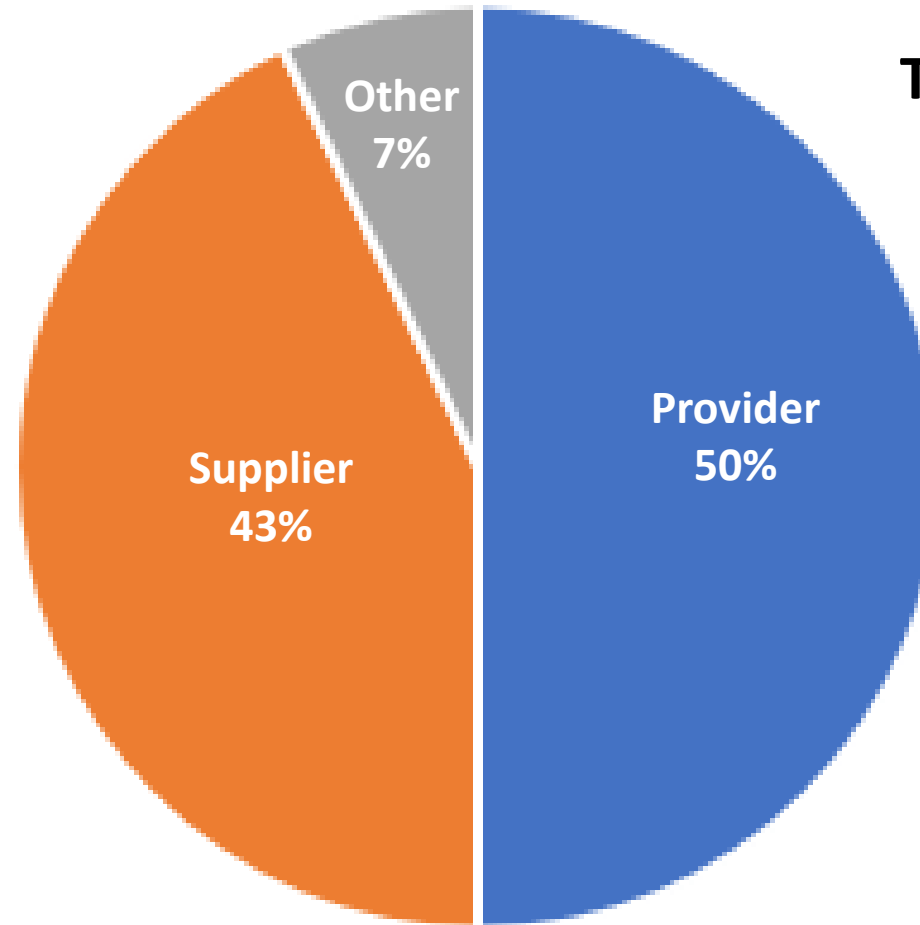




September 21, 2020 Quick Quiz Results

Are you a...



Total Respondents = 72



September 21, 2020 Quick Quiz Results

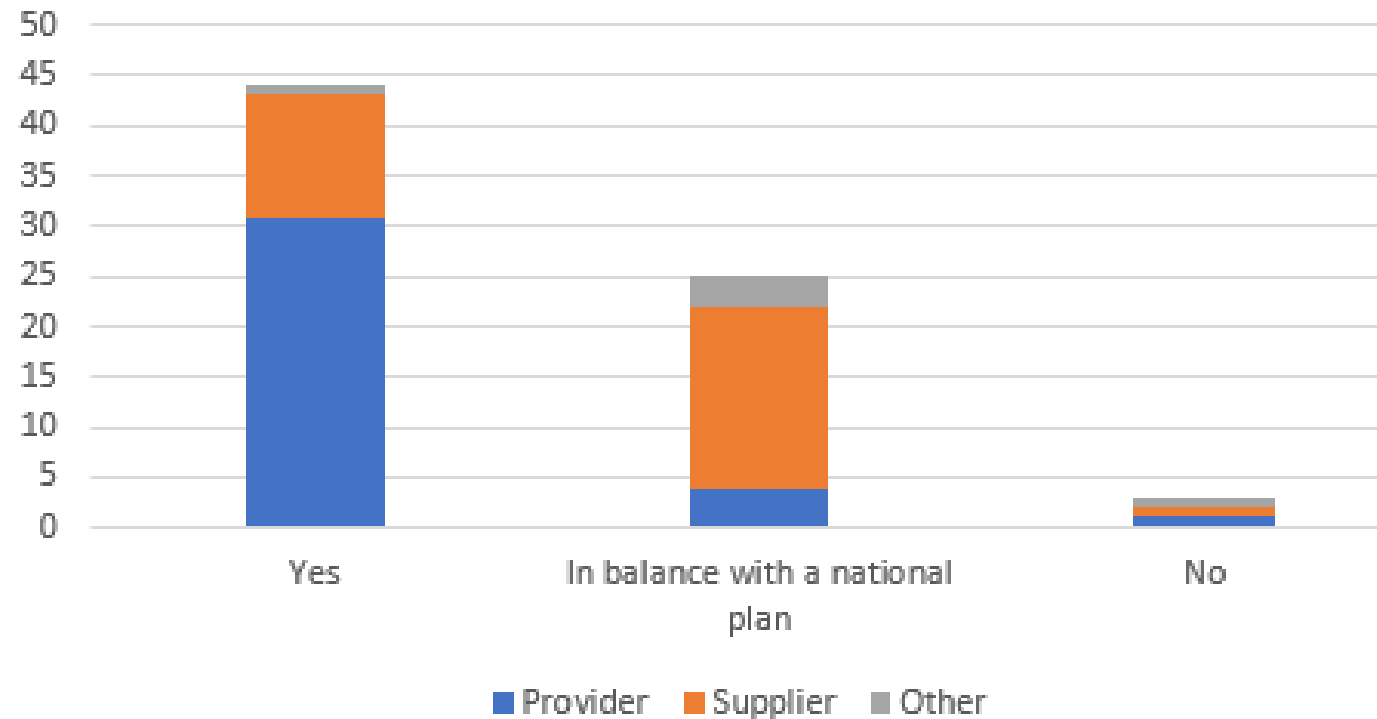
What is the optimal ratio of JIT to Self Distribution for Providers?

Response Type	Average Ratio
Suppliers	53% JIT/47% Self
Providers	49% JIT/51% Self



September 21, 2020 Quick Quiz Results

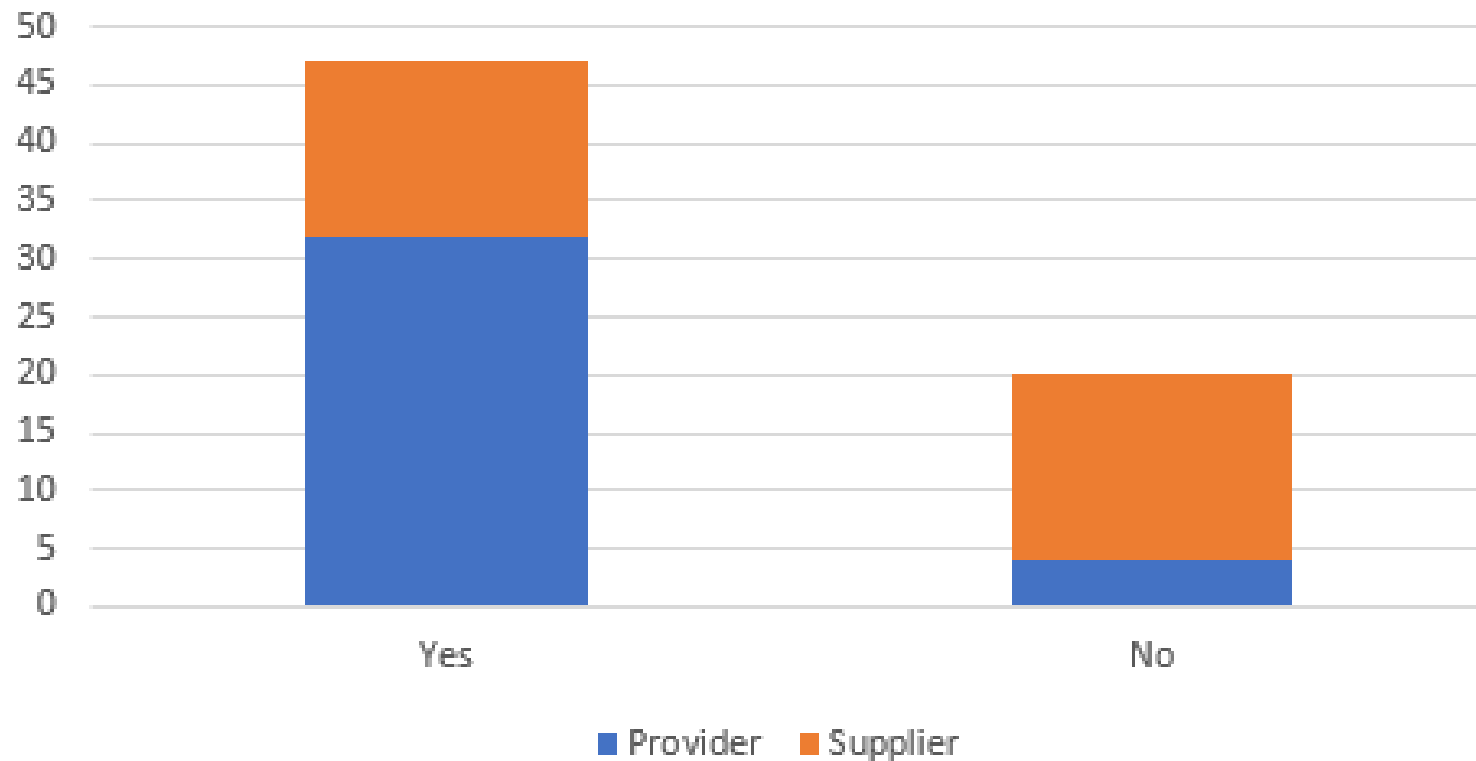
Does your organization support the idea of healthcare organizations – both suppliers and providers – stockpiling critical supplies to prepare for future crises?





September 21, 2020 Quick Quiz Results

Has your organization secured additional storage space to facilitate a safety stockpile?



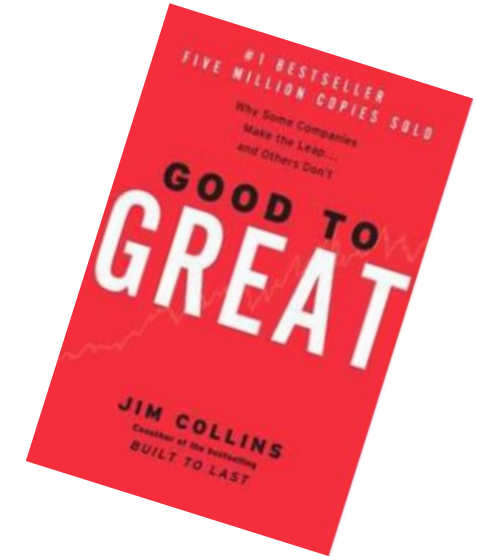
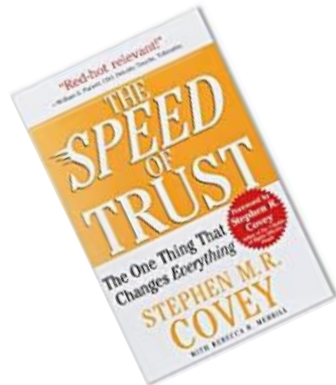
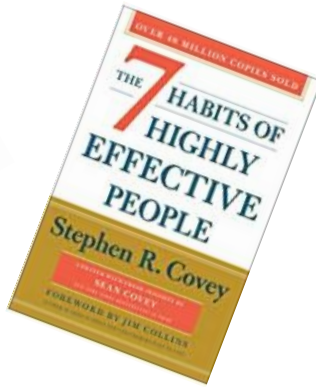
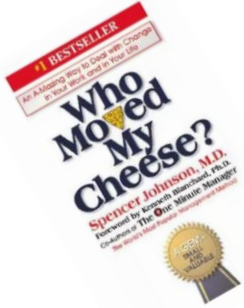


September 21, 2020 Quick Quiz Results

Lots of great business book recommendations...

The top choices of SMI members are:

- #1: Who Moved My Cheese
- #2: Good to Great
- #3: Built to Last
- #4: Drive
- #5: How to Win Friends and Influence People
- #6: The Seven Habits of Highly Effective People
- #7: The Speed of Trust





September 21, 2020 Quick Quiz Results

And more great business book recommendations...

"Nonviolent Communication" Marshall B. Rosenberg

#1 The Macintosh Way, Guy Kawasaki #2 Little Red Book of Selling, Jeffrey Gitomer

5 Dysfunctions of a Team

5 Levels of Leadership-John Maxwell

52 Sales Management Tips

Angels and Demons - Dan Brown

Blink

Crossing the Chasm

Doing Business by the Good Book by David Steward

Emotional Intelligence

Essentialism

Extreme Ownership

First Break All the Rules

Four Hour Work Week. So much of what we spend time on is unnecessary

Get the monkey off your back

Health Care Value Chain - Lawton Burns

Innovator's Prescription

Jack Welch on Leadership

Leadership secrets of Attila the Hun. Favorite title, not book.

Leading Change: The Argument for Values-Based Leadership by James O'Toole

Lean In

Make your bed by Adm James McCraven

Making it Stick

Michael Porter's Competitive Advantage



September 21, 2020 Quick Quiz Results

And here are the final great business book recommendations...

Mistreated by Robert Pearl
Moving Mountains by LTG William "Gus" Pagonis
Multipliers
Nuts by Herb Kelleher (founder of Southwest Airlines)
One Minute Manager
Playing to Win: How Strategy really works Authored by: Alan G. Lafley and Roger Martin
Resilient Leaders by Robert Dees
Steve Jobs by Walter Isaacson

Talk Like Ted
The Challenger Sale
The Go-Giver by Bob Burg
The patient will see you now
Think and grow rich
Winnie the pooh and the honey pot.