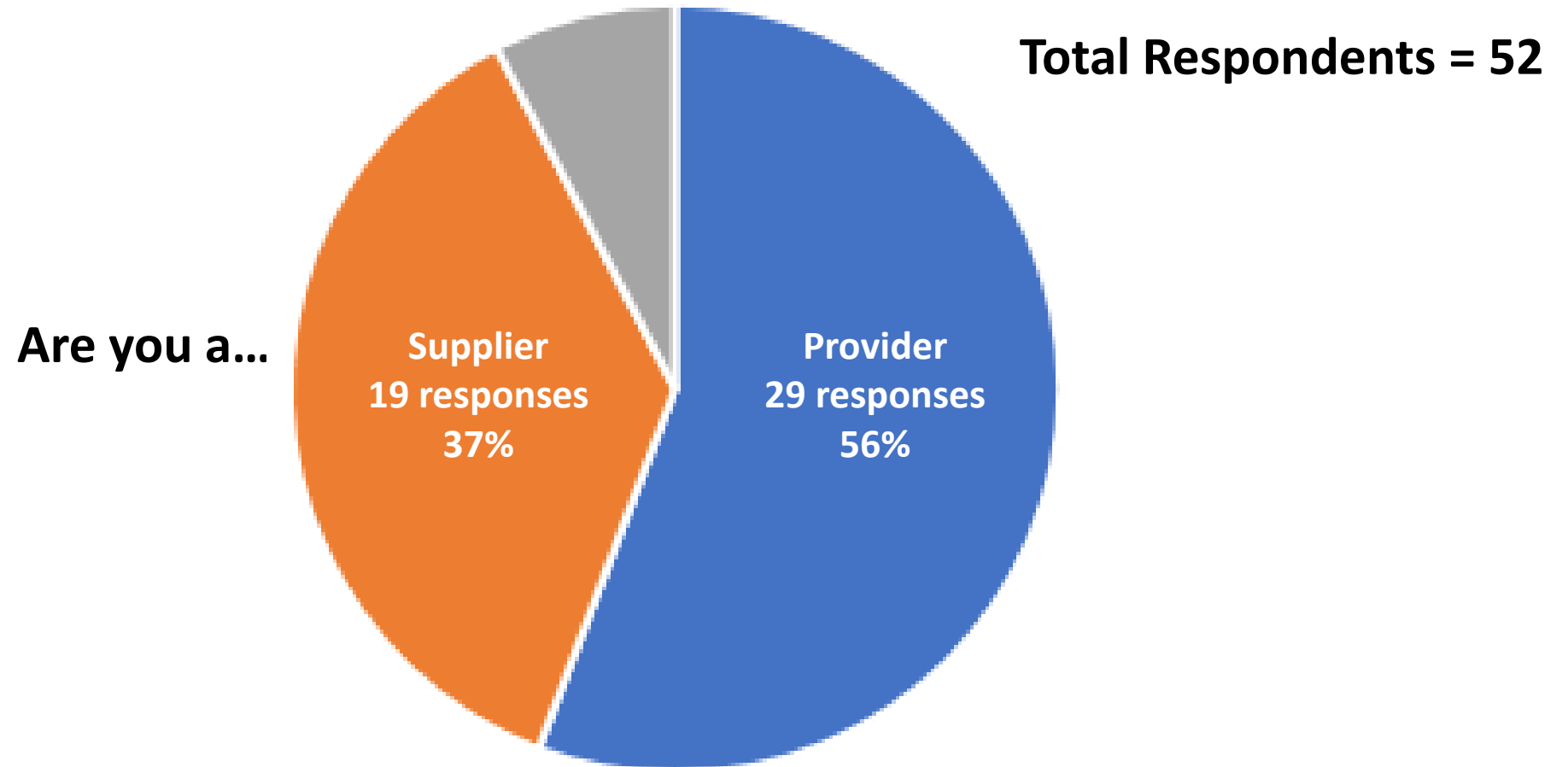


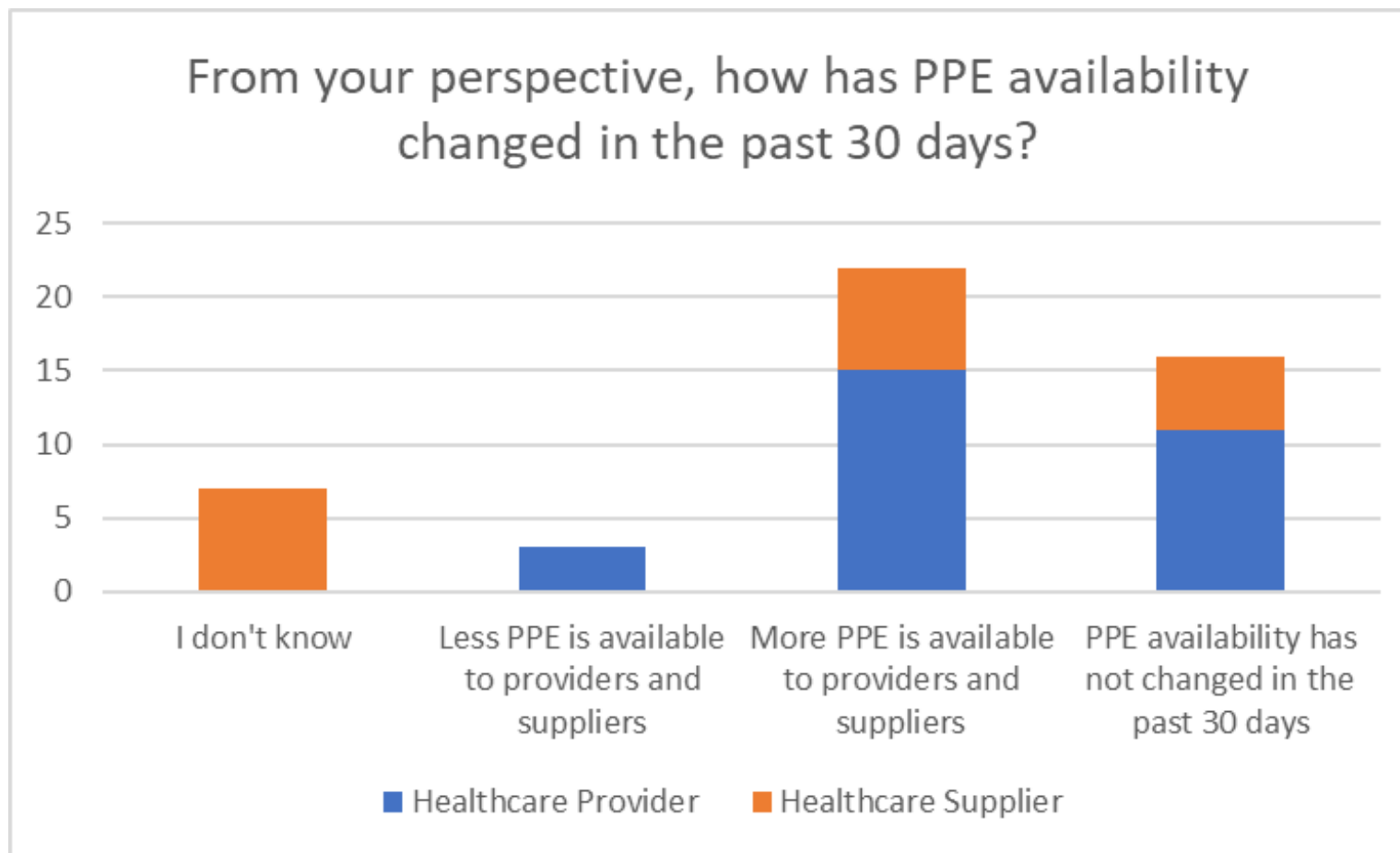


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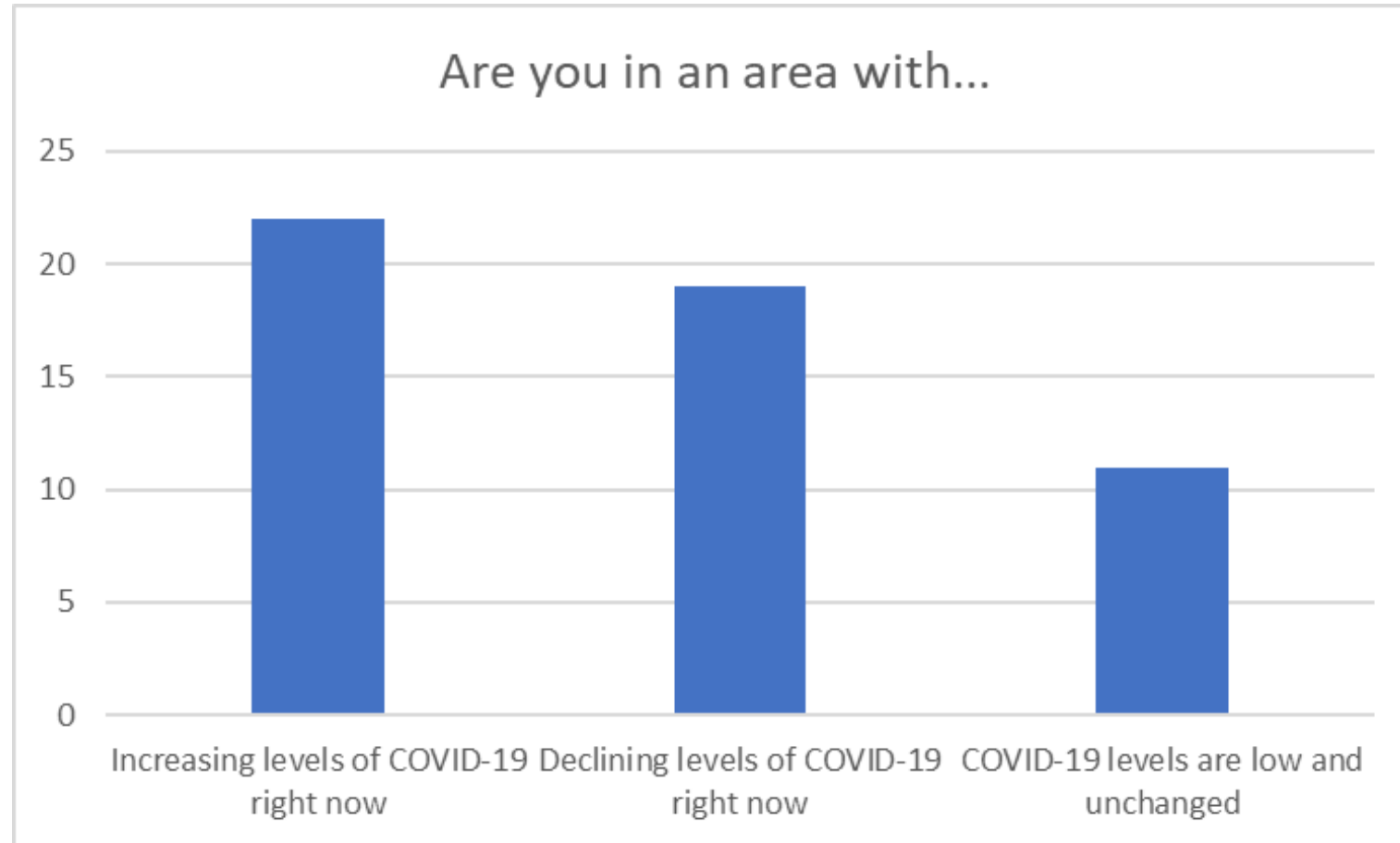


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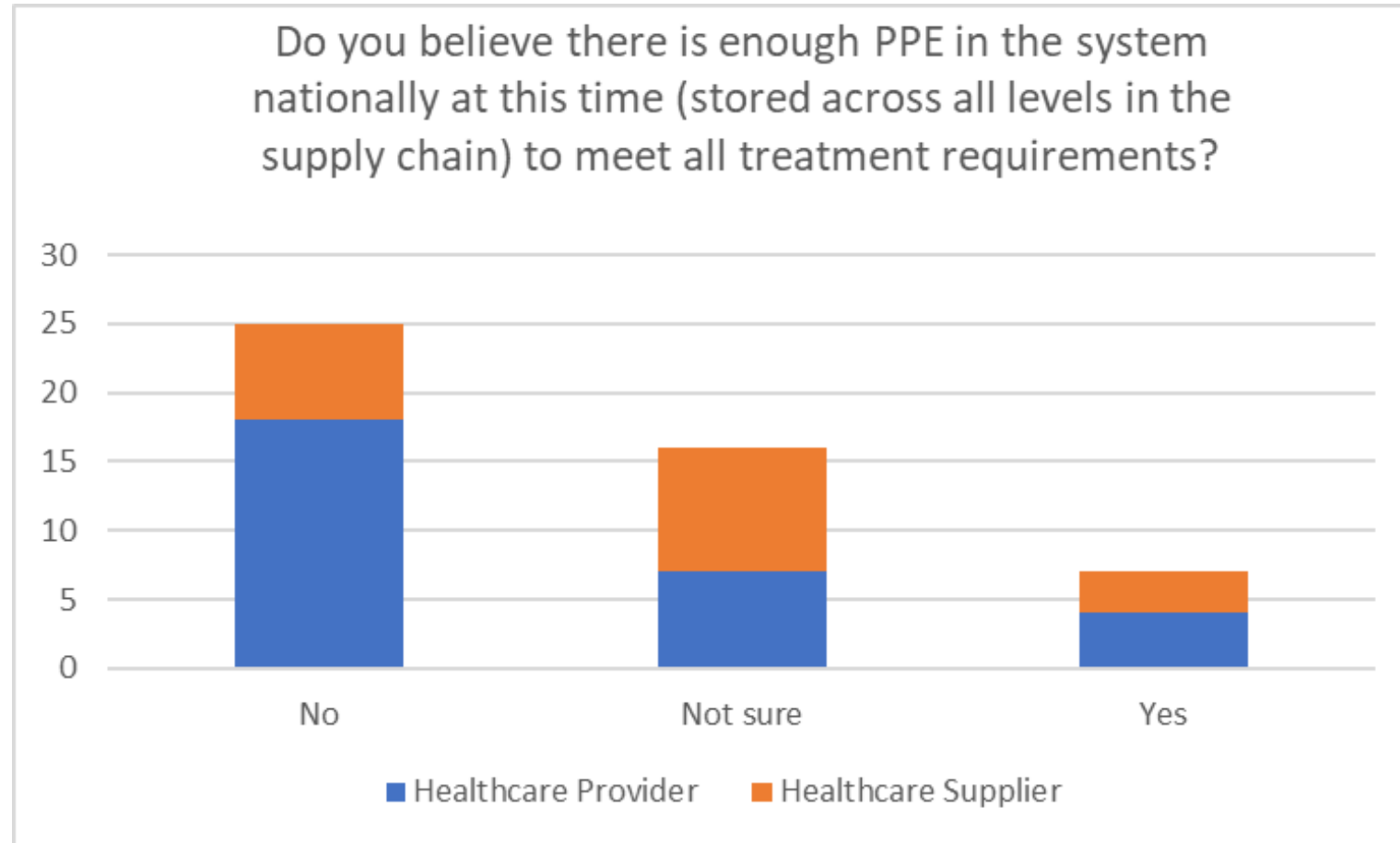


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Member comments on PPE availability:

Concerns about the allocation process:

Allocations have been reduced or held at reduced levels so I don't feel PPE is improving. It appears that shortages just move from one product group to another. Masks then gowns/head covers and now gloves is the issue.
National (name brand suppliers) allocations still exist, poor support. Non-traditional channels product available
We continue to struggle with allocation limits. We are now down to 30% allocation of our pre-covid usage.
We have continued to increase our PPE quantities on hand, but only by sourcing from different companies in Taiwan, Vietnam, China etc. Our primary US manufacturers and distributors continue to suffer from decreased allocations across several product lines.
There is enough, but I do not believe we are going to be able to allocate it well.

A need for transparency in the supply chain:

it has been an absolute struggle with minimal transparency in the market as to true current availability and longer term outlook, both of which are critical to planning
Transparency across our supply chain is lacking regarding PPE.
We need an visibility system of inventory levels

Concerns about high prices:

Larger Systems with enough cash are most likely okay, rural or smaller IDN may find it difficult to sustain inflated PPE price for longer periods of time
PPE availability changes frequently, up and down. Pricing continues to be higher than pre-COVID.
We are actively working with and thru secondary sources to ensure availability of product and reasonable price protection.



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Member comments on PPE availability:

Many members are concerned about shortages:

Everyone is realizing they need inventory on hand, not just what is on shelf. That said, everyone is building a 30 day supply and manufacturers aren't there yet.

The challenge is that both providers and suppliers need PPE. Our organization actually has started making our own for our sterile injectable manufacturing facilities.

Suppliers are concerned about future availability of specific items like exam gloves, isolation gowns and masks.

Although the immediate pressure is a bit relaxed, we continue to see shortages in the quality items we normally purchase with PPE. N95 is better, gowns continue to be an issue and gloves are now in the hot spot. More concern over the continued availability over the next year.

ASCs and larger physician practices are also desperate for PPE and limited at this time especially for gloves and surgical drapes for smaller procedures.

Availability of PPE is VERY concerning with no end in sight in my opinion. Unless we quickly pivot to open new sources closer to home and diversify our channels we will be in a quandary chasing our tails for a long while. Very unsettling....

It's extremely disappointing that given our nation's manufacturing and innovative capabilities that we haven't increased domestic production of critical PPE.

N95 availability constrained. PPE is still much higher cost than pre Covid rates

Some areas of the country are still experiencing shortages, with demand increasing as non-COVID care resumes and businesses and schools reopen.

Availability and sustainability of PPE will be critical in the days ahead as we continue to battle the COVID 19 pandemic coupled with returning elective surgery to pre-pandemic levels.

Generally, levels have improved. I don't hear as much noise as previously about healthcare organizations in need of PPE supplies.



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Member comments on PPE availability:

And many other concerns and comments:

PPE is one thing. What about COVID testing supplies?
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PPE distribution is more problematic than the supply of PPE.
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A standardized process for PPE as part of the credentialing/access requirements would mitigate some of the "competition" for PPE and reduce the inefficiencies. This may not be possible during a pandemic but could better prepare us for the next event.
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My company has done a good job suppling our employees with PPE throughout the pandemic. It has made a big difference in our ability to supply critical products to providers.

This continues to be a top priority that also includes non PPE items that affect how much PPE is utilized

We are trying to keep the sku count for N95s to a manageable level inside the walls of the hospital. There are N95s available on the market but the sku we want to not freely available.
--

We have sourced domestically all of our PPE. No longer relying on overseas manufacturing. .

While some organizations may have what they believe to be sufficient supply, it has come at a high cost to do so - both in terms of \$ as well as resourcing (e.g, sourcing efforts redirected to source overseas, etc.).



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And here are the sports that SMI members are eager to start watching again...

Basketball

Soccer

Judo

Curling

College

Golf

and NFL Football

Hockey

Baseball

Motocross

Figure Skating