

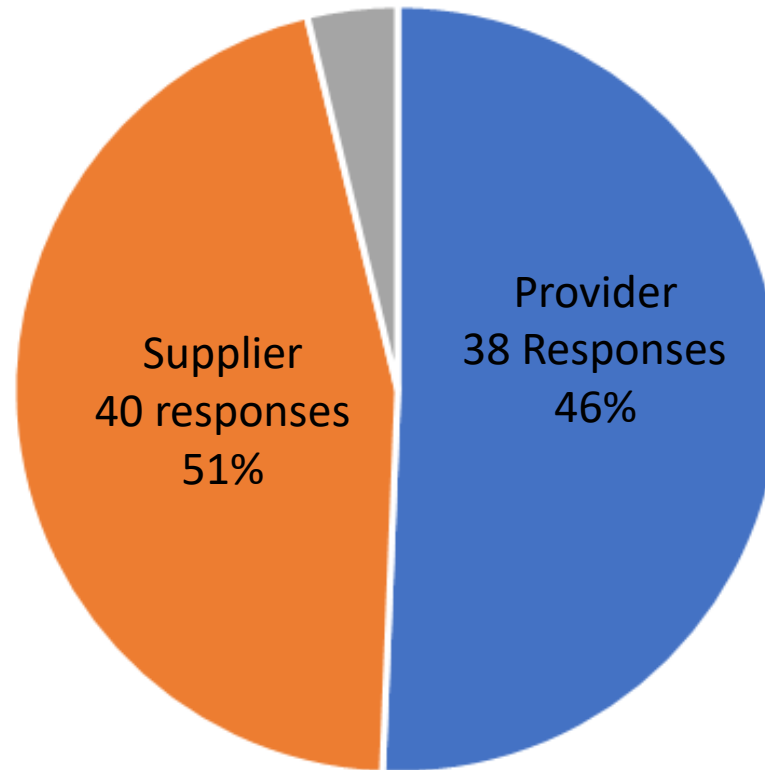


Strategic Marketplace Initiative

July 20, 2020 Quick Quiz Results

Total Respondents = 80

Are you a...





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Are you and members of your team working from home...

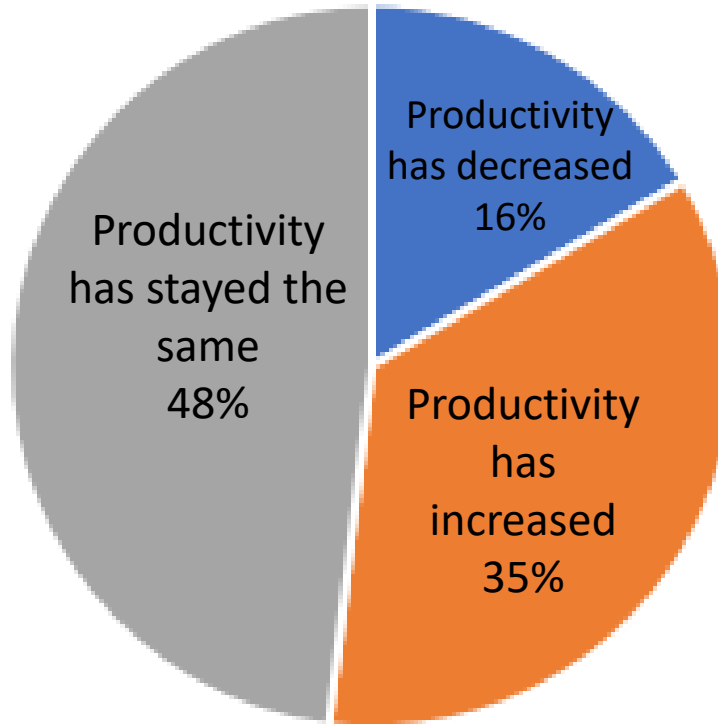
	Providers	Suppliers	Combined
More now than before COVID-19	82%	83%	84%
Less now than before COVID-19	3%	0%	1%
Still working from home the same amount	15%	17%	15%



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How do you think working from home has affected your team's productivity?





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What one word or statement would you use to describe working with your trading partners virtually?

57% of respondents said it's working well with top responses:

- Effective
- Efficient
- More Focused
- Faster to results
- Accessible

34% of respondents said it's not working too well with top responses:

- Disconnected
- Challenging
- Comical
- Functional but not optimal
- Difficult



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Strategies for working remotely that have worked especially well for SMI members:

Use Video Meetings:

- Be prepared and organized
- Require video participation for staff

Effective team interaction:

- More structured interactions including video calls
- Keeping 1:1's using video
- Daily team check-in calls
- Virtual team building events

Be organized and professional:

- Get dressed and ready each day
- Create a designated spot for working that is free from distractions
- Have regular, scheduled communication with staff

Other ideas for effective remote work:

- Acknowledge realities of the home environment (kids, pets, etc.)
- Take breaks, walk, move around
- Schedule time in the office
- Establish new metrics for productivity