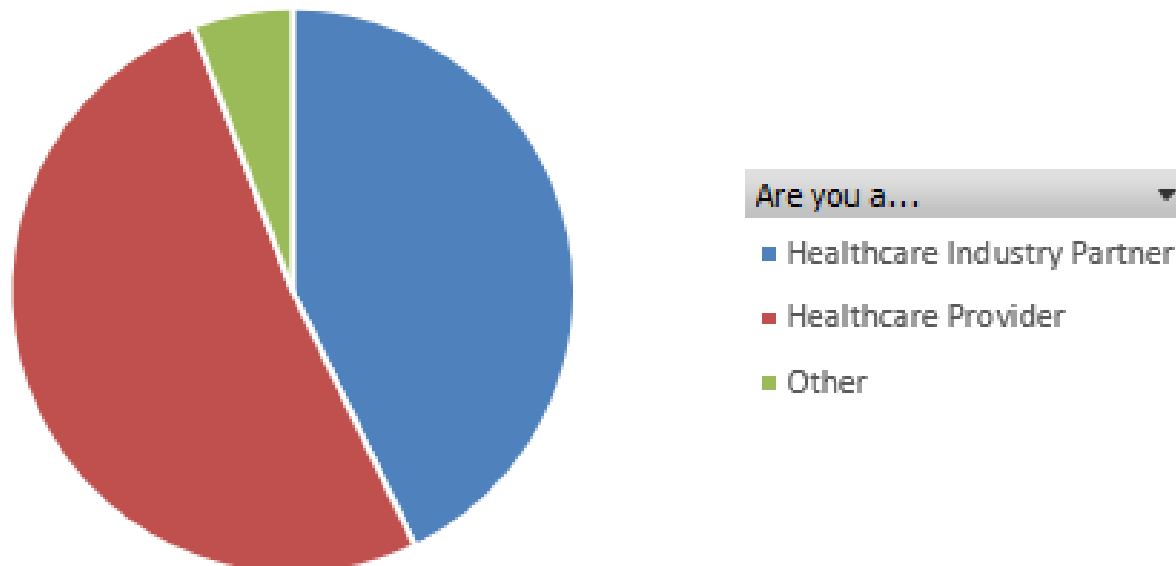




October 2022 Quick Quiz Results

Insights on Resilience and Preparedness

Total = 70



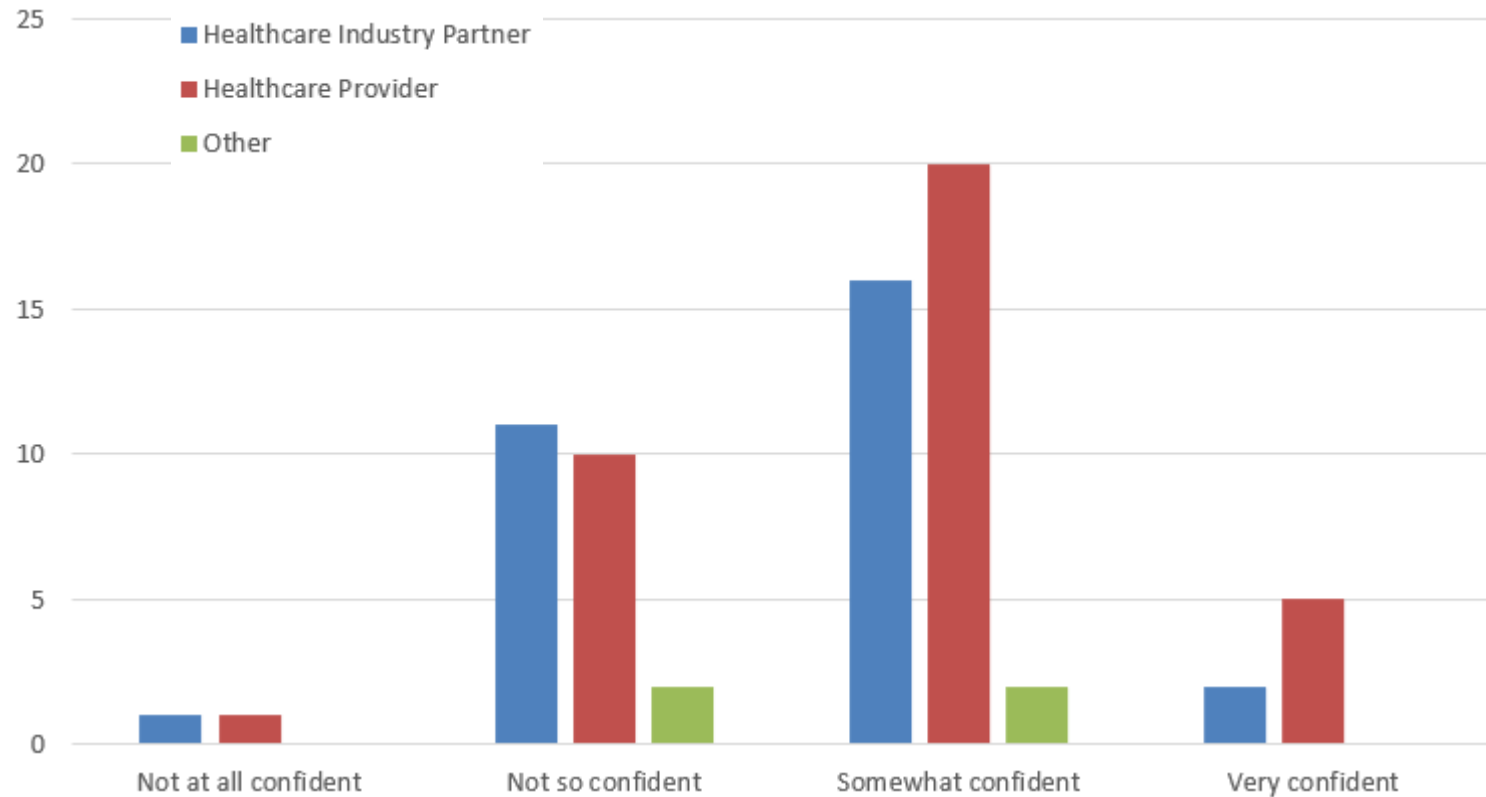
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October 2022 Quick Quiz Results

Insights on Resilience and Preparedness

What is your confidence level that the healthcare supply chain is prepared for the next crisis (pandemic, weather event, natural disaster, etc)?

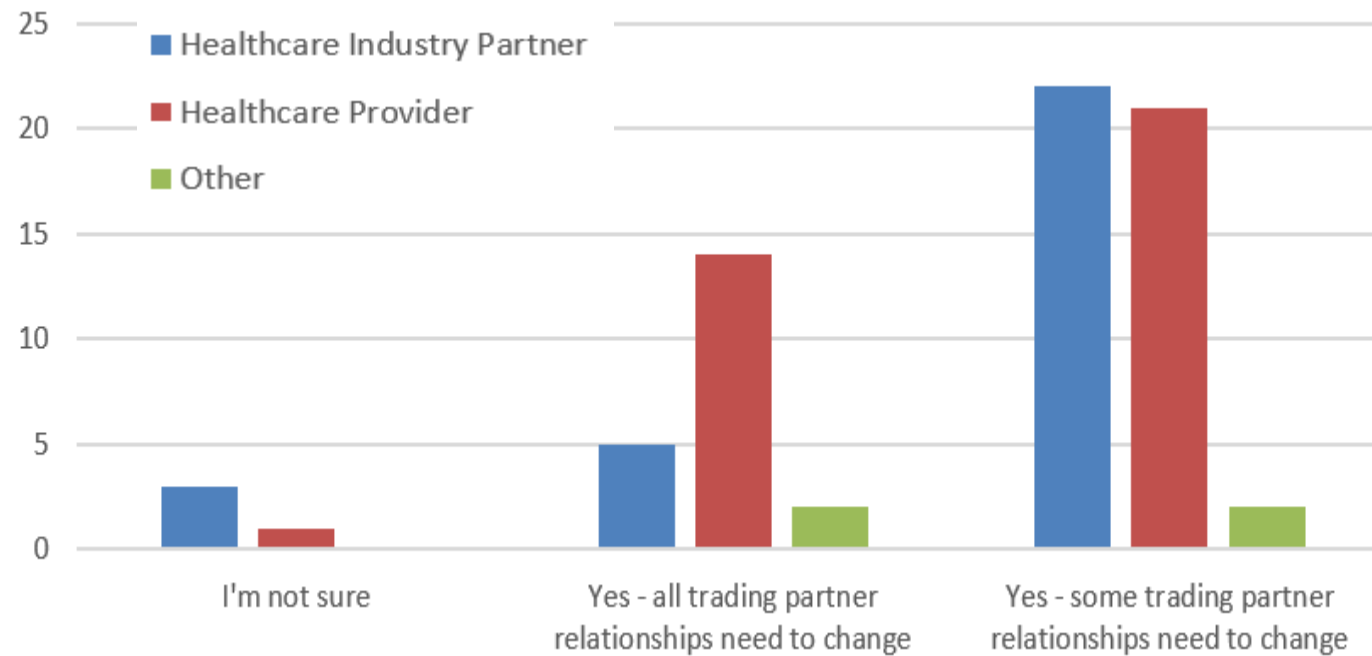




October 2022 Quick Quiz Results

Insights on Resilience and Preparedness

Do you believe that trading partner relationships need to undergo significant change to drive future resilience?

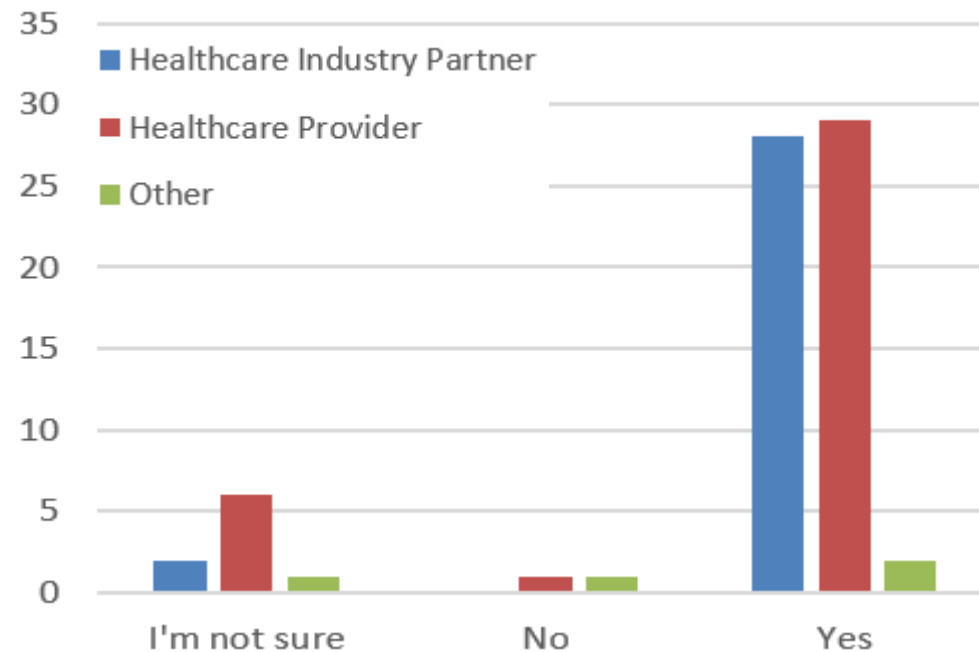




October 2022 Quick Quiz Results

Insights on Resilience and Preparedness

Do you feel that your organization is committed to investing in resilience for the long term?





October 2022 Quick Quiz Results

Insights on Resilience and Preparedness

Other Responses:

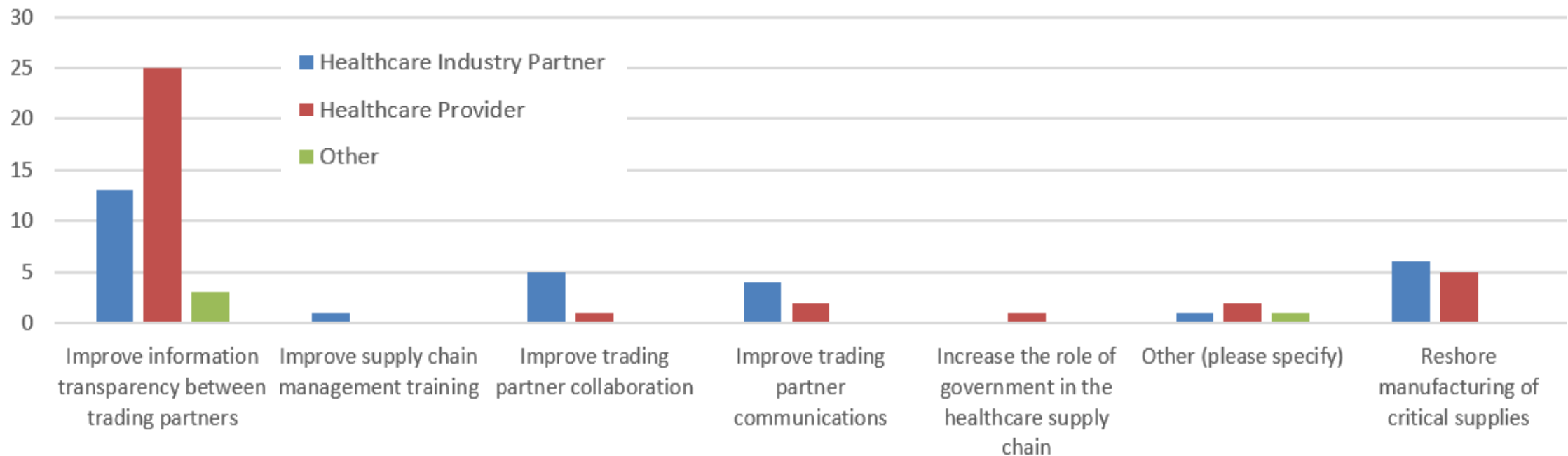
Be less dependent on import/foreign suppliers, although I know this is a huge ask!

Increase strategic relationships with trading partners

Risk Sharing esp. w Inventory Levels

This question is tricky. A lot of factors come into play here. Reshore mfg. would be great if the cost of goods is in line. Communication is key and transparency is also very important. I think management training could be a great help as well.

If you had to pick just one, what do you think is the most important thing we can do across the supply chain to prepare for future crises?





October 2022 Quick Quiz Results

Insights on Resilience and Preparedness

Healthcare Providers shared other thoughts on Resiliency and Preparedness:

On the supplier side, manufacturing diversification is critical. On the provider side, improved visibility to inventory and demand is critical.
"Information transparency" is critical, but so is "cost transparency." With better cost transparency, collectively we can have a better discussion around the cost impact to near-shoring or on-shoring. In healthcare there is little connection between "cost" and "price," like there is in other industries. With better transparency around cost, we can make mutually beneficial discussions that build supply chain resiliency.
A close second is improving information transparency between trading partners.
It's not just manufacturing in the US- it's getting vendors to vary the places that they produce products. Having the only place this side of the Atlantic that makes IV solutions in Puerto Rico where it's hit with hurricanes and on a broken power grid just doesn't make sense. And in the 5 years since the last catastrophic hurricane, there really hasn't been much progress or change, so I'm not sure anyone is really committed to it.
Govt needs to partner with private industry for national stockpile, not create their own.

We are opening a large offsite services and logistics center to mitigate the impact of short-term backorders and reduce our dependency on suppliers for daily deliveries.

The real measure of this will be the ability to flex based on the challenge (s) that we face at the time. Too many providers are focusing on what has happened in the past 36 months instead of considering the risks that will come with new challenges.

GSI standards implementation are essential.

I am very nervous that hospital leadership is reverting back to a finances-first model and that resiliency is going to take a back seat again.

I would include improving information transparency between ALL members of the healthcare supply chain (provider to provider, provider to supplier, supplier to supplier, even government entities...)

Having upstream visibility to mitigate shortages is critical.



October 2022 Quick Quiz Results

Insights on Resilience and Preparedness

Healthcare Industry Partners shared other thoughts on Resilience and Preparedness

One of the key challenges is the insertion of parties less impactful to the general supply chain clouding the ability for manufacturer/supplier and provider to truly collaborate. Examples would be GPOs and other organizations that have popped up to generate profit from the recent supply chain challenges. Less noise would strengthen true collaboration.

Standards in many areas are needed

Building trust between providers and suppliers. Foundational to improvement

This should be a prerequisite for any future business reviews including GPO's

We must move products back to North America Manufacturing

Global issues such as Energy and Chip production/access are real and difficult for providers and suppliers to impact

SMI could consider engaging software/solution companies to work with SMI providers and suppliers on a pilot to start to solve resiliency problems - put discussions into tangible action.

Difficult to have supply chain resiliency and preparedness if contract language with GPO and Distributor is not looking at the actual manufacturer/factory.

There are options available during a crisis, but often everyone is so busy working to get the one product that it takes precedence.

We are still in a supply chain shortage, some important mfg. are still allocating products or backordered and you combine that with resiliency and preparedness it's still a challenge. We need to fix one and then the other.



October 2022 Quick Quiz Results

Insights on Resilience and Preparedness

And our SMI Members like a LOT of different kinds of music – here are their favorite songs:

"I'll Feel A Whole Lot Better" by the Byrds!
"Lake Shore Drive" by Alliota, Haines and Jherimia.
50 Cent - In Da Club
Amarillo By Morning - George Strait
American Pie by Don McLean
Back in Black, AC/DC
Birdland
Born to Run - Springsteen.

Hallelujah by Pentatonix
I can't pick just one!
Into the Mystic by Van Morrison
Landslide, Stevie Nicks
Long Way to the Top (if you wanna rock n roll), ACDC
Moondance - Van Morrison
Naive Melody - Talking Heads
Over the Rainbow by Israel Kamakawiwo'ole
Piano Man

Ring of Fire - Johnny Cash

September

Stairway to Heaven

sweet caroline!

The Hamilton Soundtrack! (cheating as I can't pick just one)

This is a tough one, as there are many, but I'll go with "Parla Piu Piano", the theme from the Godfather, and better yet if performed by The Speakeasies Swing Band.

What a Wonderful World by B.B. King

Wonderful Tonight, Eric Clapton

Yesterday - The Beatles

Bright Side of the Road -Van Morrison

Build Me Up Buttercup

Can't pick just one!

Don't you forget about me (Simple Minds)

Free Fallin'

Give me Shelter

Go Cubs Go

Going down the road feeling bad

Good Vibrations - Beach Boys