



Robert Rajalingam

President, U.S. Sales, Medical Solutions

Robert Rajalingam is president of U.S. Sales for Medical Solutions leading all the Sales teams, as well as commercial operations and enablement teams to drive the business strategy.

In his role as President, U.S. Sales, Medical Solutions, Rajalingam leads the Acute, Non-Acute & Inside Sales, Laboratory Products, Strategic Accounts, Channel Partners Group, and Government sales teams. In addition, he leads the Commercial Operations, Enterprise Contracting, Strategic Planning and Execution, and Customer and Market Insights Center of Excellence teams.

Most recently, Rajalingam led our Medical strategic selling organization including the Strategic Accounts, Enterprise Contracting, Government, Channel Partners Group and Customer and Market Insights teams. Over the last several years, Robert has demonstrated strong sales growth and has been instrumental in leading the transformation of our Strategic Accounts team.

Rajalingam came to Cardinal Health from Smiths Medical, where he was vice president and general manager of the Vascular Access Business Unit. Prior to joining Smiths Medical, he was the vice president of Global Marketing for Medtronic Peripheral Vascular, where he helped lead the integration of Covidien's Peripheral business.

During his time at Medtronic, Rajalingam held leadership roles in product marketing, market development, market research, portfolio management, pipeline marketing and business development. He started his career as a biomedical engineer in the company's Cardiac Rhythm Disease Management business.

Rajalingam earned bachelor's degrees in biomedical engineering and economics from Duke University and a master of business administration from Stanford University's Graduate School of Business. He previously served on the board of the American College for Phlebology Foundation and volunteered as a Year Up mentor.