



# **THE INTEGRATION IMPERATIVE**

INNOVATION + CLINICAL CARE + SUPPLY CHAIN

# Medical Device Payments Polling Results

Results from poll taken during SMI2U breakout session, **New Methodologies for Medical Device Payment Models**, hosted by Sarah Thomas, Managing Director, Deloitte Center for Health Solutions



Question	Answers	Percentages	Votes
Which technologies would you think are most suitable for new payment models?			
	Implantables (pacemakers/ICDs)	56	5
	hips/knees	22	2
	diagnostics/radiology	0	0
	Apps that work with remote patient monitoring	22	2
What are the top three barriers to adoption of new payment models?			
	Quality and cost measures	42	5
	Regulatory issues	8	1
	Organizational will	17	2
	Fear of change/financial risk	0	0
	Incentive alignment	33	4
What is the timeframe for widescale adoption of innovative models?			
	0-10 years	100	9
	11-20 years	0	0
	More than 20 years	0	0